### BONNY WORLDWIDE LIMITED



#### **Disclaimer Statement**

- This presentation may contain "FORWARD-LOOKING STATEMENT" which may include projections on future results of operations, financial condition and business prospects based on our own information and other sources.
- ➤ The actual results of operations, financial condition and business prospects may differ from those explicitly or implicitly indicated in those "FORWARD-LOOKING STATEMENT" for a variety of reasons, including but not limited to market demand, price fluctuations, competition, supply chain issues, global economic conditions, exchange rate fluctuation and other risks and factors beyond Bonny controls.
- ➤ The "FORWARD-LOOKING STATEMENT" in this presentation, if any, only reflect the current view of Bonny as of the date of its release. Bonny undertakes no obligation to update those "FORWARD-LOOKING STATEMENT" for events or circumstances that occur subsequently.

## **Bonny** Profile

Digital Sports Industry Chain & Sports Ecosystem

# President JIN-SAN, HONG

- Brand Founder
- President of Bonny Sports
- President of PRO KENNEX
- Senior Badminton Coach
- Visiting Instructor of Tunghai University
- President of Taichung
   Toastmasters International Club
- Founding Member of The
   Fengyuan Southwest Rotary Club



Badminton player career plus manufacturing experience of carbon fiber composite industry – 100 years integration of spirit and technology leads to ultimate output of the products.

 $\stackrel{\checkmark}{>}$  Best Seller in Ice Hockey Sticks with 50% Market Share

Aim to be the World's Best Badminton Court

Won the First "2019 GoldenBoat Award"

Won the First "2021 Harvard Business Review Digital Transformation Award"

### **Group Structure**

BONNY WORLDWIDE LIMITED Surewin Worldwide Limited

Surewin Worldwide Limited Bonny Composite-Tech (Tongxiang)

Tongxiang Keenwell Trading Bonny Composite-Tech (Xianyan)

Taichung's Biggest Sports Event Platform



Bonny Live Sports Ecosystem

**Diving Ecosystem** 

Taichung's Biggest Badminton Chain Courts Asia



Metropolitan Badminton Arena (Alliance Partner) Asia's First Diving Hotel



DIVECUBE (Related Company)





#### **Awards**



China High-Tech Enterprise Certification

First Prize of Taiwan-Funded Enterprise Cultural Construction

Excellence Growing Business Award in Tongxiang City



#### **Main Products**



### Patents of Carbon Fiber Composite







Weaving Yarn

**Endurance Test** 





Frame Pressure Test

### The World's Lightest Hockey Stick

Envoyé: Monday, January 29, 2018 10:15 AM À: Lst-Bauer All <Lst-Bauer All@bauer.com>

Objet : ADV Stick Launch

#### Team

This past weekend was the launch of our most revolutionary stick in our 90 year history; the Bauer Vapor ADV Stick.

The launch was a huge success. Early indication from across the globe is we are around 65-70% sold thru in 2 days! The social networks have been buzzing since the launch on Saturday am. We have heard stories of line ups outside in the cold waiting for stores to open, people camping out over-night just to get their hands on this stick and some kids were purchasing 2 to 3 sticks at once. Crazy.... The good news is they are definitely going to the NHL.

I think what was most impressive was how Bauer came together as a team. We were firing on all cylinders for this launch.

- It starts with product. Product is king. Without a WOW product there is nothing to get behind and rally. The RD&D stick team delivered an unbelievable stick weighing a mere 355g. It is the LIGHTEST stick on the market today. The graphics, the details, the richness is incredible. IT is a game changer. But just wait to
- The global sales and customer service teams executed 100% sell-in with our elite partners with limited qty's of 3000 units globally and only 12 units per door.

  We have created a positive supply and demand dynamic that we haven't seen in a while.
- . Our supply, sourcing and distribution teams delivered the product to store ahead of launch with 100% fill rate.
- The brand and marketing teams created some fantastic creative content that engaged our core consumer and brought a nice shot of adrenalin to our brand. We also executed a very cool in-store POP display to showcase the stick collection in a very impactful way.
- As another energy point our Elite Athlete Services team were able to place sticks with some of the most elite athletes that were showcased on display at this past weekend's All-Star game in Tampa.
- 99% of our Retailers got behind this launch and followed all the guidelines and kept it quiet with the guidance from our channel teams.

#### Our end goal:

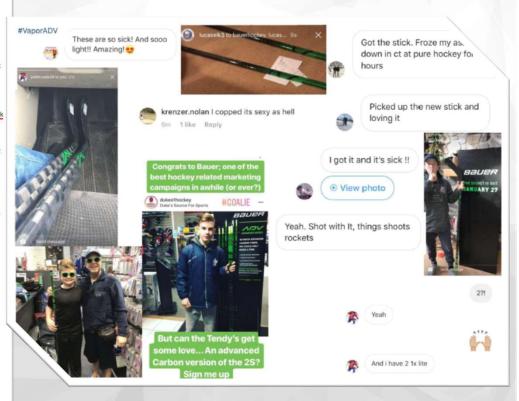
- . We wanted to make a statement in the market as the true innovators in the category.....CHECK.
- Become a little less unpredictable, and create launch excitement for our customers and consumers....CHECK.
- . Put a first stake in the ground to claim the #1 stick manufacturer in the industry.... CHECK.

We have attached some of the feedback from consumers and customers

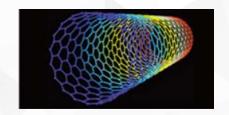
Enjoy....

Congratulations on a great team effort.

Brad James Sr Director of Brand Management Bauer Hockey Inc.



#### **Characteristics of Badminton Rackets**



Special Construction of Carbon Nanotube



Special High Stiff Shaft



Nano Technology



**Carbon Fiber T Throat** 



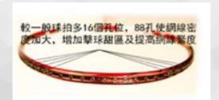
Perfect Carbon Technology



**Flexibility** 



Fiber Film



088 Compact Technology

### Differentiation Advantage

- ◆ Carbon Fiber Composite & Lightweight Technology
- ◆ The First to Launch the World's Lightest Badminton Rackets





### Carbon Fiber Composite Wheel



Carbon Fiber Rim with Bolted-In Aluminum Spokes

◆ Weight: Only 70% of Forged Aluminum Alloy

Advantage of Carbon Fiber: Light, High Strength

- ♦ Weight: Only 20%~30% of Steel
- ◆ Hardness: More than Ten Times of Steel

### **Product Testing**

#### 【German TÜV Testing】

- ① May 10, 2019: 19-inch 8.5J carbon fiber two-piece wheels pass German TÜV testing in CWIC.
- ② May 21, 2019: 20-inch 8.5J carbon fiber two-piece wheels pass German TÜV testing in CWIC.
- 3 April 21, 2020: 20-inch 9.5J carbon fiber two-piece wheels pass German TÜV testing in CWIC.
- April 21, 2020: 20-inch 10.5J carbon fiber two-piece wheels pass German TÜV testing in CWIC.

#### [American SAE J2530 Testing]

- ① September 19, 2019: 20-inch 8.5J carbon fiber two-piece wheels pass SAE testing in Smithers.
- ② January 20, 2021: 20-inch 9.5J carbon fiber two-piece wheels pass SAE testing in Smithers.
- 3 April 13, 2021: 20-inch 10.5J carbon fiber two-piece wheels pass SAE testing in Smithers.
- 4 June 8, 2021: 21-inch 9.5J carbon fiber two-piece wheels pass SAE testing in Smithers.
- © June 8, 2021: 21-inch 10.5J carbon fiber two-piece wheels pass SAE testing in Smithers.
- © December 9, 2021: 18-inch 8.0J carbon fiber two-piece wheels pass SAE testing in Smithers.
- May 31, 2022: 18-inch 9.0J carbon fiber two-piece wheels pass SAE testing in Smithers.

### Capacity

#### **(Extreme Cold-Weather Road Testing)**

Start extreme cold-weather road testing in Northeast China in January 2019 and pass the testing in May 2019.

#### (Extreme Road Testing)

20-inch 8.5J carbon fiber two-piece wheels were tested on bumpy, muddy, steppe and gravel roads around Chengdu, Lhasa and Chongqing for 5,375 km and passed the testing in June 2019.

#### [IATF 16949]

Bonny Composite-Tech (Tongxiang) Ltd. obtained certificate of registration of IATF 16949 in July 2019 and January 2023.

#### [Capacity]

- ① September 2016: refit the existing machine.
- ② July 2019: complete the second machine installation.
- 3 November 2019: complete two machines installation and start pilot run.
- Late July 2020: complete six machines installation, a total of ten machines with an annual capacity of 24,000 pieces.

### **Production Area**



### **Patents**

Name	Туре	Patent No.	Status
Automotive Wheel-Forming Device	Utility Model Patent	ZL201821082957.5	Obtain
Carbon Fiber Reverse Wheel Rim Forming Mold	Utility Model Patent	ZL201920070611.1	Obtain
Carbon Fiber Rim Outer Circle Grinding Equipment	Utility Model Patent	ZL201920070606.0	Obtain
Wheel Hub Molding and Smoothing Fixture	Design Patent	ZL201930668833.9	Obtain
Spray Painting and Turning Device for Wheel Hubs	Utility Model Patent	ZL201922222030.8	Obtain
Central Plate Mounting Surface Structure for Carbon Fiber Wheel Hubs	Utility Model Patent	ZL202020263911.4	Obtain
Carbon Fiber Rim and Preparation Method	Invention Patent	ZL201910040382.3	Obtain
Sandblasting Machine for Wheel Hubs	Utility Model Patent	ZL202122608501.6	Obtain
Spray Painting Shelf for Wheel Hubs	Utility Model Patent	ZL202122586837.7	Obtain
Sanding Machine for Wheel Hubs	Utility Model Patent	ZL202122608480.8	Obtain
Central Plate Mounting Surface Structure for Carbon Fiber Wheel Hubs	Invention Patent	ZL202010149912.0	Substantive Examination

Flagship Store in China—LS Power Style





# Flagship Store in China—Shenzhen Wannan lingg



### 2023/3 CIMP AutoEcosystems Expo



### 2021/4 TAIPEI AMPA



#### Distributors in Taiwan

































### Advanced Composite R&D Center



#### ISO 9001 & AS9100 Certification



#### Certificat

N° 2022/99773.1

AFNOR Certification certifies that the management system implemented by: AFNOR Certification certifie que le système de management mis en place par

#### SUREWIN WORLDWIDE LIMITED TAIWAN BRANCH(SAMOA)-ADVANCED COMPOSITE DEVELOPMENT DIVISON

薩摩亞商順譽世界企業有限公司台灣分公司— 先進複合材料事業處

pour les activités suivantes

MANUFACTURING OF THERMOPLASTIC CARBON FIBER COMPOSITE MATERIAL PARTS FOR AEROSPACE INDUSTRY 航太產業熱塑性碳纖維複合材料零件製造

> has been assessed and found to meet the requirements of: a été évalué et jugé conforme aux exigences requises par :

> > ISO 9001: 2015

and is developed on the following locations et est déployé sur les sites suivants :

NO. 50-1, WAYAO RD., DALI DIST., TAICHUNG CITY, TAIWAN (R.O.C) 台中市大里區瓦磁路50-1號

2025-04-13





Julien NIZRI Managing Director of AFNOR Certification

11 rue Francis de Pressensè - 93571 La Plaine Saint-Denis Codes - France - T. +33 (0)1 41 52 80 00 - F. +33 (0)1 49 17 90 00 SAS au cacitat de 16 167 000 € - 479 076 000 RCS Bebiero - wews affect are





Certificat

N° 2022/99772.1

AFNOR Certification certifies that the quality system implemented by: AFNOR Certification certifie que le système qualité mis en place par :

#### SUREWIN WORLDWIDE LIMITED TAIWAN BRANCH(SAMOA) -ADVANCED COMPOSITE DEVELOPMENT DIVISON

薩摩亞商順譽世界企業有限公司台灣分公司— 先進複合材料事業處

> for the following activities: pour les activités suivantes

MANUFACTURING OF THERMOPLASTIC CARBON FIBER COMPOSITE MATERIAL PARTS FOR AEROSPACE INDUSTRY 航太產業熱塑性碳纖維複合材料零件製造

has been audited in accordance with the EN 9104-001:2013 and found to meet the requirements of the standard: a été audité conformément à l'EN 9104-001:2013 et a été jugé conforme aux exigences requises par la norme

AS9100:D / JISQ 9100:2016 / EN 9100:2018

and is developed on the following locations: et est déployé sur les sites suivants

NO. 50-1, WAYAO RD., DALI DIST., TAICHUNG CITY, TAIWAN (R.O.C) 台中市大里區瓦砌路50-1號

2022-04-14

2025-04-13





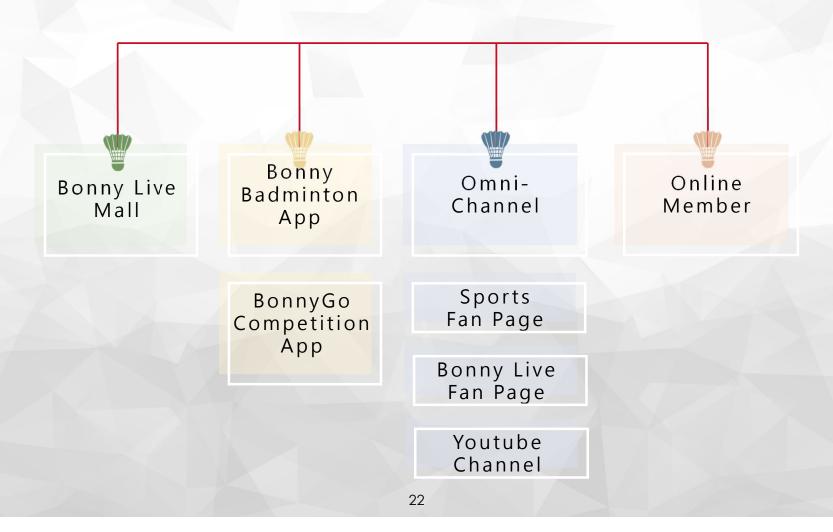


Managing Director of AFNOR Certification

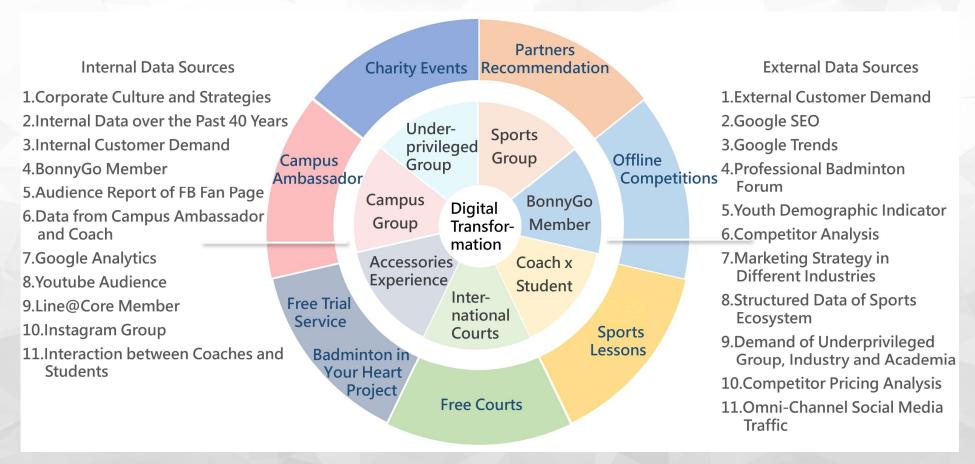




### **Bonny Digital Business Model 1.0**



### **Bonny Digital Business Model 2.0**



### **Bonny Business Model Achievements**

#### **Growth in Market Share**

Online Market Share of High-End Badminton Rackets

Phase 1.0 :  $0\% \rightarrow 3\%$ 

Phase 2.0 :  $3\% \rightarrow 30\% \rightarrow 42\%$ Overall market share grew from 2% to 12%.

2019 Innovative Business Model Development Enterprise-Academic Collaboration Project of Ministry of Science and Technology

**Awards** 

#### **New Products**

Badminton in Your Heart Project Bonny Badminton App Free Trial Service Ambassador Group Ambassador's Endorsement Campus Ambassador

#### **Awards**

2020 Innovative Business Model Development Enterprise-Academic Collaboration Project of Ministry of Science and Technology

#### **New Business Model**

Free Trial before Purchase Badminton in Your Heart Project Live Streaming Sports Competitions Coach Lessons Courts Recommendation

#### **Awards**

The First GoldenBoat Award of General Chamber of Commerce of the Republic of China

The only winner in the sports industry

### Bonny Business Model Awards





十兆創新創業品牌金舶獎

#### 恭賀榮膺首屆金舶獎

加州椰子國際股份有限公司 台灣皇朝飲食股份有限公司 光動能生物科技股份有限公司

古合到世却自即心方阳小司

#### 波力環球企業股份有限公司

黑沃餐飲股份有限公司

輕適能運動顧問股份有限公司

麗源光電股份有限公司

櫻桃服務股份有限公司

#### 2021 哈佛商業評論

全球繁體中文版

### 數位轉型

# 開革獎

#### **Shortlist**

Chinatrust Securities L'ORÉAL Taiwan

Bonny Worldwide Ltd.

Easyrent

DBS Bank (Taiwan)
Silks Hotel Group

**HSBC** Bank (Taiwan)

TVBS Media





### BonnyGo (Related Company)

Sports Information



Popular Races



Sports Column

















# Metropolitan Badminton Arena (Alliance Partner)

**Fuhua** 

High Quality Mats for International Competitions



Jingmao



Yongchun



TPU處理層 TPU Treatment Layer

耐磨層Wear Layer

穩定層 Glass Fiber Stable Layer

發泡底 Foam Bottom

六菱形蜂窩底紋 Honeycomb Bottom



Chongde

# Metropolitan Badminton Arena Free Treatment





### **Financial Statements**

In thousands of NTD, except for EPS

Year	2021	2022	1H2022	1H2023
Net Revenue	1,410,821	1,955,578	994,401	883,643
Gross Profit	466,343	736,741	380,973	321,030
Gross Margin	33.1%	37.7%	38.3%	36.3%
Operating Expenses	(330,998)	(343,614)	(165,510)	(182,973)
Operating Income	135,345	393,127	215,463	138,057
Operating Margin	9.6%	20.1%	21.7%	15.6%
Net Income Before Income Tax	132,711	485,505	279,092	180,025
Income Tax (Expense) Benefit	(35,189)	(79,890)	(53,179)	(22,546)
Net Income	97,522	405,615	225,913	157,479
Basic EPS	1.98	8.21	4.57	3.19

